



READY TO SERVE ONTARIO'S LANDLORDS

CALL US TODAY AT 1-866-788-2092

**RENT AND RELAX WITH HIGH-EFFICIENCY
FURNANCE AND AIR CONDITIONERS FROM RELIANCE™**

Save
thousands
in up front
capital costs

Write-off
the monthly
rental cost

Save
thousands
in ongoing
repair and
maintenance
costs

Let your
tenants
deal with
repairs
directly

Save on gas and
hydro bills

Qualify for up to
\$500 in
government
rebates

Let us introduce ourselves

With over 1.2 million customers and growing, Reliance™ has been delivering high quality home comfort products and services for over 40 years. With one of the largest networks of licensed technicians in Canada, Reliance™ is available to service your home comfort needs 24 hours a day, 7 day a week, 365 days a year. Your comfort and satisfaction is our top priority.

Reliance™ is proud to be affiliated with the Ontario Landlords Association, and looks forward to partnering with you!

Why rental HVAC equipment from Reliance™ makes sense

Save thousands in upfront capital costs and write-off the monthly rental cost

Heavy capital costs associated with purchasing a new furnace or a new air conditioner (HVAC equipment) can be a huge burden on working capital and can also be difficult to finance. When you choose a rental HVAC equipment plan from Reliance™, you completely avoid the heavy capital costs because all of our rental plans include free equipment and free standard installation*. As an added bonus, the monthly rental payment can be written-off as an operating expense on your income statement.

Save thousands in ongoing repair and maintenance costs

Unexpected repairs and replacement parts can cost landlords thousands of dollars in expenses. Rental HVAC equipment from Reliance™ comes with free lifetime maintenance, service and repairs. In the event that Reliance™ cannot repair your equipment, we will replace it free of charge*. All rental plans also include our priority 24/7/365 telephone service, so you know that your HVAC equipment will be working when you and your tenants need it.

Let your tenants deal with repairs directly

When an unexpected repair is required, there is no need for you to get involved. Simply have your tenants call Reliance™ directly and we will be there to get the equipment working again, with no additional cost to you. Chances are that you will never know that the equipment needed

Save on gas and hydro bills

Older HVAC equipment can be running as low as 50% efficiency. Switching to high-efficiency rental HVAC equipment from Reliance™ is a cost effective means of saving on energy bills, for you or for your tenants.

Qualify for up to \$650 in government rebates

Through to the end of 2011, the Ontario Power Authority is offering incentives for home-owners in Ontario who have installed eligible replacement central heating or cooling equipment**.

- **\$250 incentive** when an existing furnace replaced with the installation of a high-efficiency furnace equipped with an Electronically Commutated Motor.
- **\$250 incentive** when an existing central air conditioner replaced with the installation of an ENERGY STAR qualified central air conditioner system.
- **\$650 incentive** when you replace both an existing furnace AND an existing air conditioner, with a high-efficiency furnace equipped with an electronically commutated motor AND an ENERGY STAR qualified central air conditioner system.

Reliance™ is ready to serve Ontario's landlords

Rental HVAC equipment from Reliance™ is the worry free and financially smart way to heat and cool your rental properties. Our rental program is available in most areas of Ontario.

For more information on the rental HVAC plans in your area, please call us anytime at 1-866-788-2092. We look forward to serving you soon.

Sincerely,



Eli Mail
National Manager,
Reliance Express HVAC Rental Program
elimail@reliancecomfort.com

*Subject to standard terms and conditions of Reliance™ rental programs. Additional charges may apply for complex installations. These costs will be disclosed prior to installation.

**OPA rebates are subject to terms and conditions. For more information, please visit <https://saveonenergy.ca/>.

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